Goldman Sachs

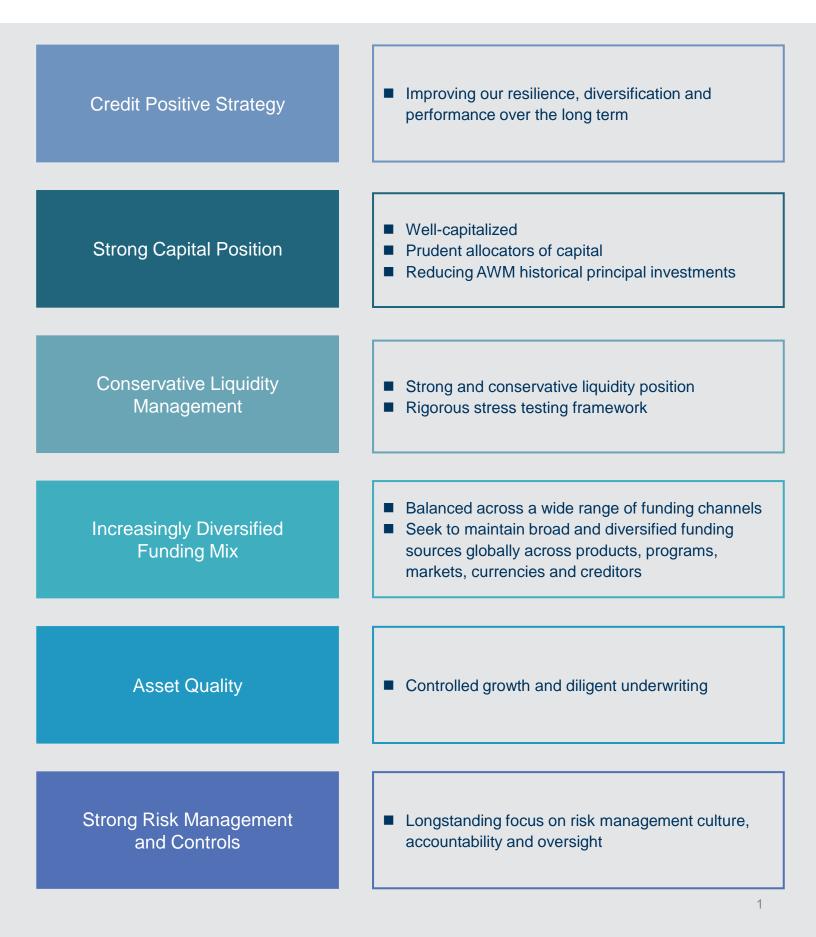
# The Goldman Sachs Group, Inc.

Fixed Income Fact Sheet

First Quarter 2024

## **Key Messages**

Goldman Sachs



# **Issuance Strategy**

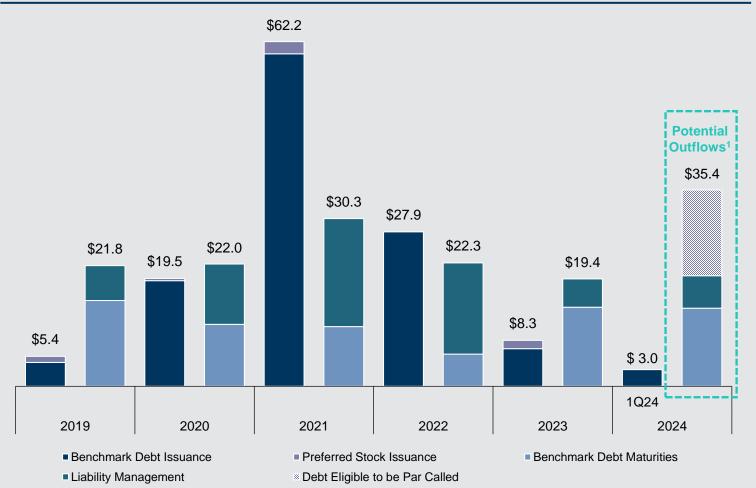
### **Benchmark and Preferred Issuance**

- Issued \$3bn of 3a2 GS Bank benchmark debt in 1Q24
- Called \$5.9bn of outstanding benchmark debt
- Our issuance strategy will continue to be informed by the operating environment and our clients' needs

### Non-benchmark Issuance

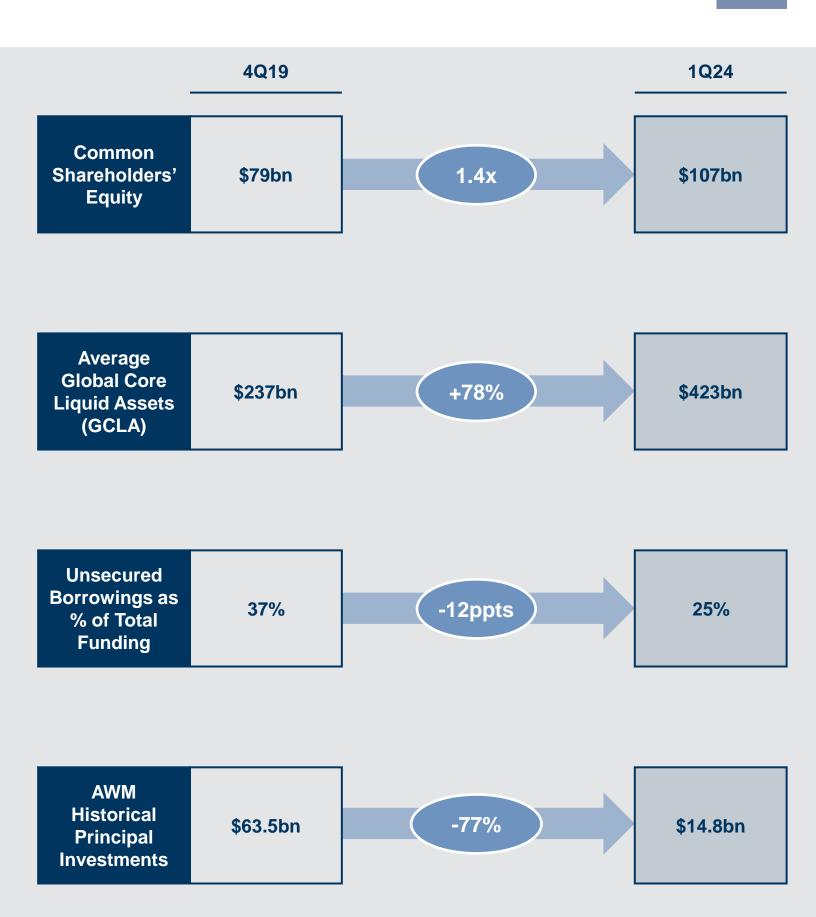
- ~\$161bn of unsecured non-benchmark debt securities outstanding as of 1Q24
  - Includes structured debt and commercial paper
  - Issued across various entities
  - Provides access to institutional and retail channels

#### Benchmark Debt and Preferred Stock Issuances vs. Maturities (\$bn)



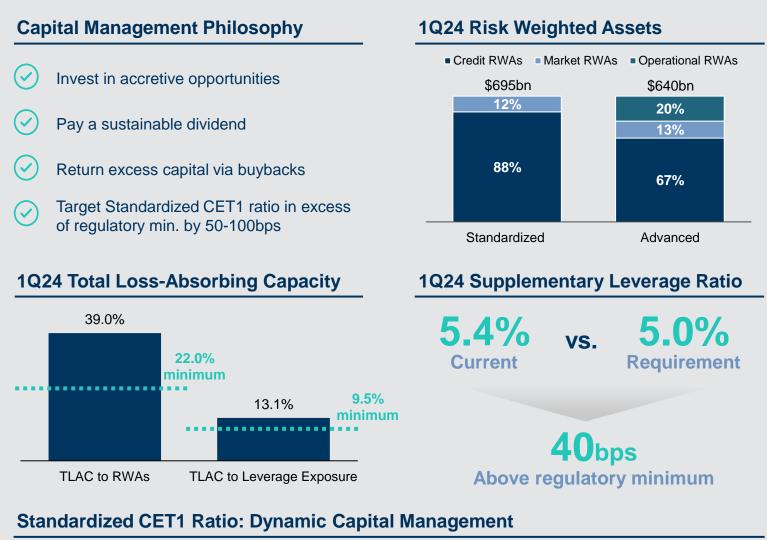
# Managing Our Risk

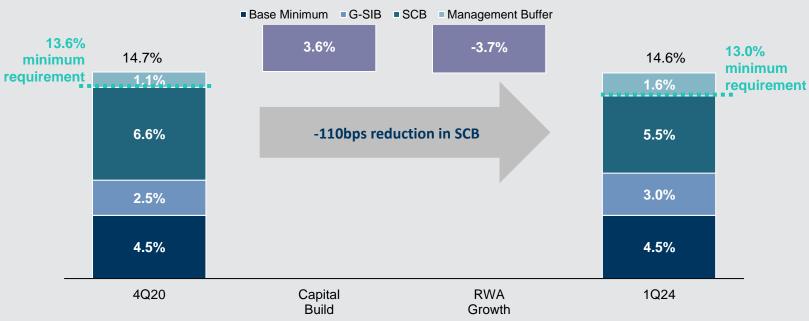




# **Strong Capital Position**







# **Conservative Liquidity Management**



### **Liquidity Principles**

- Excess Liquidity: Prefund estimated potential liquidity needs in a short-term stressed environment
- Asset-Liability Management: Conservative asset and liability management designed to ensure stability of financing

- Stress Testing: Rigorous and conservative stress tests underpin our excess liquidity and asset-liability management frameworks (e.g., MLO)
- **Contingency Funding Plan:** Maintain a contingency funding plan to provide a framework for analyzing and responding to a liquidity crisis or market stress

#### Focused on Maintaining Excess Liquidity

**127%** Average Daily Liquidity Coverage Ratio in 1Q24 **\$330bn** Average Eligible HQLA<sup>1</sup> in 1Q24

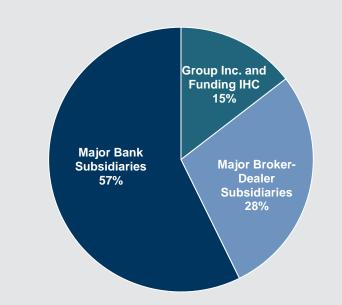
 $(\checkmark)$ 

\$423bn Average GCLA in 1Q24

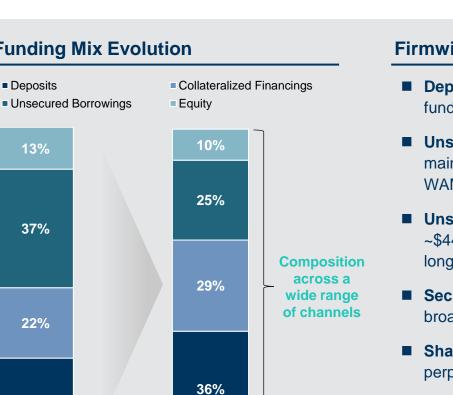
### Average Daily Liquidity Coverage Ratio



### 1Q24 Average GCLA by Entity



# **Increasingly Diversified Funding Mix**



### **Funding Mix Evolution**

### **Firmwide Sources of Funding**

Deposits: Have become a larger source of funding over time (see below)

Goldman

Sachs

- Unsecured Long-Term Debt: Seek to maintain a broad and diverse composition; WAM<sup>1</sup> of ~6 years as of 1Q24
- Unsecured Short-Term Debt: Includes ~\$44bn of the current portion of long-term debt as of 1Q24
- Secured Funding: Seek to maintain a broad and diverse composition
- Shareholders' Equity: Stable and perpetual source of funding

#### NSFR<sup>2</sup>: 115% in 1Q24 vs. 100% Requirement

### **1Q24 Deposit Highlights**

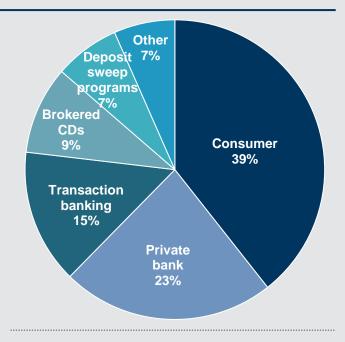
28%

4Q19

 $\checkmark$ Diversified by tenor and deposit channel including consumer, private bank, corporate, deposit sweep programs, institutional and brokered CDs

1Q24

- 28% are time deposits
- 67% of our total U.S. deposits are FDIC insured and 27% of our non-U.S. deposits are insured by non-U.S. programs as of 1Q24
  - >90% of U.S. consumer deposits are insured
- Deposits make up 59% of unsecured funding liabilities as of 1Q24, reducing reliance on highercost unsecured debt



#### Total Deposits: \$441bn

Substantially all deposits are interest-bearing

# **Credit and Loan Overview**



#### Loan Portfolio Breakdown (\$bn)

	1Q24	4Q23	1Q23
Corporate	36	36	40
Commercial real estate*	27	26	29
Residential real estate	24	25	22
Securities-based	14	15	16
Other collateralized	67	62	53
Installment	-	3	6
Credit cards	19	19	15
Other	2	2	2
Allowance for loan losses	(5)	(5)	(5)
Total Loans	\$184	\$183	\$178

\* Net of ALLL, Office loans were \$1bn in 1Q24

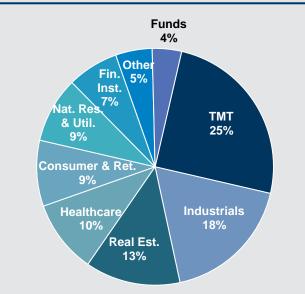
### **1Q24 Key Credit Metrics**



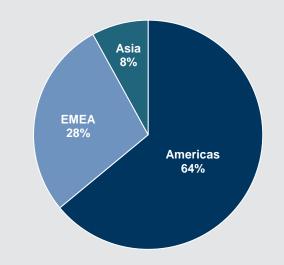
0.9%
1Q24 Net Charge-Off Rate <sup>2</sup>

8.4% Consumer Net Charge-Off Rate<sup>2</sup>

0.0% Wholesale Net Charge-Off Rate<sup>2</sup>



### **1Q24 Corporate Loans by Geography**



#### **Gross Secured Loans**

~80%

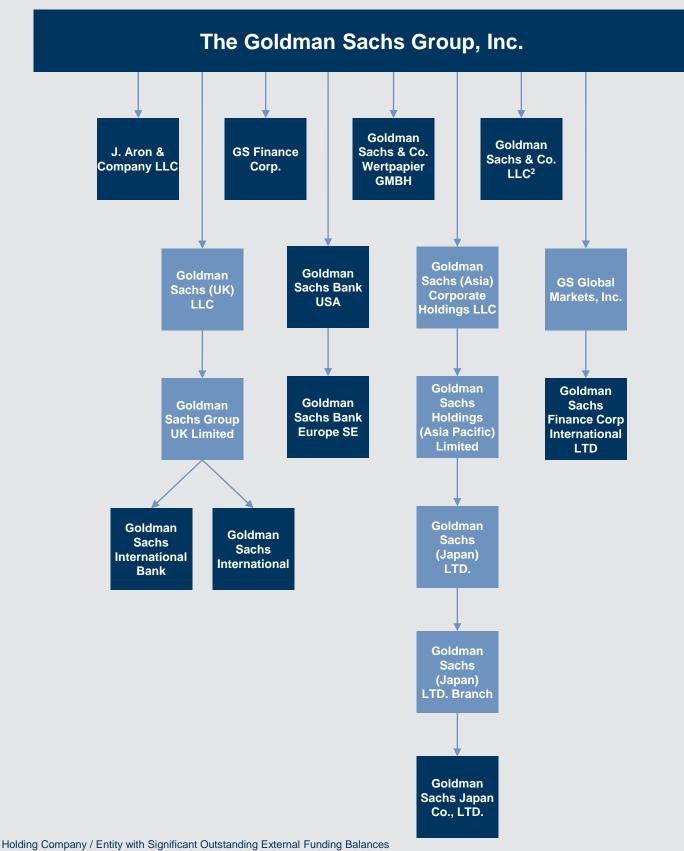
of gross loans are secured as of 1Q24

#### **Consumer Credit Risk**

~65% Consumer loans with FICO >=660 as of 1Q24

### 1Q24 Corporate Loans by Industry<sup>3</sup>

### **Organizational Chart of Select Entities**<sup>1</sup>



Holding Company without Significant Outstanding External Funding Balances

# **Select Credit Ratings**



GS Group Inc.    Short-term Debt    P-1    A-2    F1    R-1 (middle)    a-1      Short-term Debt    A2    BBB+    A    A (high)    A      Preferred Stock1    Ba1    BB+    BBB+    BB    BBB,    BBB,    A      Ratings Outook    Stable    Stable    Stable    Stable    Stable    Stable      Goldman Sachs Bank USA    Stable    Stable    Stable    Stable    Stable    Stable      Short-term Debt    A1    A+    A+    -    -    -    -      Short-term Bank Deposits    P-1    A1    A+    -    -    -    -      Ratings Outook    Stable    Stable    Stable    Stable    -    -      Goldman Sachs International Bank    Stable    Stable    Stable    -    -    -      Short-term Debt    P-1    A-1    F1    -    <		Moody's	S&P	Fitch	DBRS	R&I
Short-term Debt  P-1  A-2  F1  R-1 (middle)  a-1    Long-term Debt  A2  BBB+  A  A (high)  A    Preferred Stock1  Ba1  BB+  BBB  BBB+  A  A    Preferred Stock1  Ba1  BB+  BBB-  BBB-  BBB (high)     Ratings Outlook  Stable  Stable  Stable  Stable  Stable    Short-term Debt  P-1  A-1  F1      Long-term Debt  A1  A+  A+      Long-term Bank Deposits  P-1  A-1  F1      Short-term Bank Deposits  A1   AA-      Ratings Outlook  Stable  Stable  Stable  Stable     Goldman Sachs International Bank  Stable  Stable  Stable      Short-term Bank Deposits  P-1  A-1  F1       Coldman Sachs International Bank  Stable  Stable  Stable  Stable      Short-term Bank Deposits  P-1  A-1  F1        Coldman Sachs Bank	GS Group Inc					
Long-term Debt  A2  BBB+  A  A (high)  A    Subordinated Debt  Baa2  BBB  BBB+  BBB-  BBB  BBB+  BBB-  BBB  BBB <th>-</th> <th>P-1</th> <th>A-2</th> <th>F1</th> <th>R-1 (middle)</th> <th>a-1</th>	-	P-1	A-2	F1	R-1 (middle)	a-1
Subordinated Debt  Baa2  BBB  BBB  BBB+  BBB+  BBB+  BBB  BBB (high)     Preferred Stock1  Ba1  BB4  BB4+  BBB-  BBB (high)     Ratings Outlook  Stable  Stable  Stable  Stable  Stable  Stable    Goldman Sachs Bank USA  Short-term Debt  A1  A+  A+      Long-term Debt  A1  A+  A+       Short-term Bank Deposits  P-1  A-  F1+      Long-term Bank Deposits  A1   AA-      Ratings Outlook  Stable  Stable  Stable  Stable     Goldman Sachs International Bank  Stable  Stable  Stable      Short-term Debt  A1  A+  A+       Long-term Debt  A1  A+  A+       Coldman Sachs Bank Europe SE  Stable  Stable  Stable  Stable      Short-term Debt  P-1  A-1  F1        Coldman Sachs Bank Europe SE						
Preferred Stock <sup>1</sup> Ba1  BB1  BB4  BB5  BB6  BB8 (high)     Ratings Outlook  Stable  Stable  Stable  Stable  Stable  Stable  Stable    Goldman Sachs Bank USA  Short-term Debt  P-1  A-1  F1      Short-term Debt  A1  A+  A+       Short-term Debt  A1  A+  A+      Coldman Sachs International Bank  Stable  Stable  Stable  Stable     Goldman Sachs International Bank  Stable  Stable  Stable      Goldman Sachs International Bank  Stable  Stable  Stable      Short-term Debt  A1  A+  A+      Long-term Debt  A1  A+  A+      Long-term Debt  A1  A+  A+      Ratings Outlook  Stable  Stable  Stable  Stable     Short-term Debt  A1  A+  A+       Long-term Bank Deposits  A1	-					
Ratings Outlook  Stable  Stable  Stable  Stable  Stable  Stable    Goldman Sachs Bank USA    Short-term Debt  A1  A+1  F1  -  -    Long-term Debt  A1  A+  A+  -  -    Short-term Bank Deposits  P-1  -  F1+  -  -    Coldman Sachs International Bank  Stable  Stable  Stable  -  -    Short-term Debt  A1  A+  A+  -  -  -    Long-term Debt  A1  A+  A+  -  -  -    Short-term Debt  A1  A+  A+  -  -  -    Long-term Debt  A1  A+  A+  -  -  -    Long-term Debt  A1  A+  A+  -  -  -    Ratings Outlook  Stable  Stable  Stable  -  -    Goldman Sachs Bank Europe SE  Stable  Stable  Stable  -  -    Short-term Debt  A1  A+  A+  -  -  -    Long-term Bank Deposits  P-1  -  -  -  -  -    Short-term Bank Deposits  A1 <th></th> <th></th> <th></th> <th></th> <th></th> <th></th>						
Short-term Debt    P-1    A-1    F1        Long-term Debt    A1    A+    A+         Short-term Bank Deposits    P-1     F1+         Long-term Bank Deposits    A1     AA-         Ratings Outlook    Stable    Stable    Stable    Stable        Goldman Sachs International Bank            Short-term Debt    A1    A+    A+          Long-term Debt    A1    A+    A+   <					. – .	Stable
Short-term Debt    P-1    A-1    F1        Long-term Debt    A1    A+    A+         Short-term Bank Deposits    P-1     F1+         Long-term Bank Deposits    A1     AA-         Ratings Outlook    Stable    Stable    Stable    Stable        Goldman Sachs International Bank            Short-term Debt    A1    A+    A+          Long-term Debt    A1    A+    A+   <						
Long-term Debt    A1    A+    A+    A+        Short-term Bank Deposits    P-1     F1+        Ratings Outlook    Stable    Stable    Stable    Stable        Goldman Sachs International Bank    Stable    Stable    Stable         Short-term Debt    A1    A+    A+          Short-term Debt    A1    A+    A+          Short-term Debt    A1    A+    A+		5.4		= 1		
Short-term Bank Deposits    P-1     F1+        Long-term Bank Deposits    A1     AA-        Ratings Outlook    Stable    Stable    Stable    Stable        Goldman Sachs International Bank    Short-term Debt    P-1    A-1    F1        Long-term Debt    A1    A+    A+          Short-term Debt    A1    A+    A+           Long-term Bank Deposits    P-1     F1 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>						
Long-term Bank Deposits    A1     AA-          Ratings Outlook    Stable    Stable    Stable    Stable    Stable    Stable    Stable	•		A+			
Ratings Outlook    Stable    Stable    Stable    Stable    Stable	· · · · · · · · · · · · · · · · · · ·					
Goldman Sachs International Bank      Short-term Debt    P-1    A-1    F1    —    —      Long-term Debt    A1    A+    A+    —    —    —      Short-term Bank Deposits    P-1    —    F1    —    …	•				_	
Short-term Debt    P-1    A-1    F1        Long-term Debt    A1    A+    A+        Short-term Bank Deposits    P-1     F1        Long-term Bank Deposits    A1     A+        Ratings Outlook    Stable    Stable    Stable        Goldman Sachs Bank Europe SE    Stable    Stable    Stable        Short-term Debt    A1    A+    A+        Long-term Debt    A1    A+    A+        Short-term Bank Deposits    P-1          Short-term Bank Deposits    A1           Long-term Bank Deposits    A1            Ratings Outlook    Stable    Stable    Stable          Goldman Sachs & Co. LLC     A+    A+	Ratings Outlook	Stable	Stable	Stable		
Long-term DebtA1A+A+A+Short-term Bank DepositsP-1F1Long-term Bank DepositsA1A+Ratings OutlookStableStableStableStableGoldman Sachs Bank Europe SEShort-term DebtP-1A-1F1Long-term DebtA1A++A+Short-term Bank DepositsP-1Ratings OutlookStableStableStableGoldman Sachs & Co. LLCA-1F1Short-term DebtA+1F1Long-term DebtStableStableGoldman Sachs & Co. LLCA++A+Short-term DebtStableStableGoldman Sachs & Co. LLCA++A+Short-term DebtStableStableGoldman Sachs InternationalShort-term DebtA-1A+1F1Long-term DebtA-1A++A++Hattings OutlookA-1A++A++Short-term DebtA-1A++A++Hatti						
Short-term Bank Deposits    P-1    -    F1    -    -      Long-term Bank Deposits    A1    -    A+    -    -      Ratings Outlook    Stable    Stable    Stable    Stable    -    -      Goldman Sachs Bank Europe SE    -    -    -    -    -    -      Short-term Debt    P-1    A-1    F1    -    -    -      Short-term Debt    A1    A+    A+    -    -    -      Short-term Bank Deposits    P-1    -    -    -    -    -      Short-term Bank Deposits    A1    -    -    -    -    -    -      Long-term Bank Deposits    A1    -					—	
Long-term Bank Deposits    A1    —    A+    —    —      Ratings Outlook    Stable    Stable    Stable    Stable    —    —      Goldman Sachs Bank Europe SE    Short-term Debt    P-1    A-1    F1    —    —      Short-term Debt    A1    A+    A+    —    —    —      Short-term Bank Deposits    P-1    —    —    —    —    —      Short-term Bank Deposits    P-1    —    —    —    —    —    —      Long-term Bank Deposits    A1    —    …	-		A+		—	
Ratings Outlook    Stable    Stable    Stable    Stable					—	
Goldman Sachs Bank Europe SE      Short-term Debt    P-1    A-1    F1    —    —      Long-term Debt    A1    A+    A+    —    —      Short-term Debt    A1    A+    A+    —    —      Short-term Dank Deposits    P-1    —    —    —    —      Long-term Bank Deposits    A1    —    —    —    —      Ratings Outlook    Stable    Stable    Stable    —    —      Goldman Sachs & Co. LLC	-				—	
Short-term DebtP-1A-1F1Long-term DebtA1A+A+A+Short-term Bank DepositsP-1Long-term Bank DepositsA1Ratings OutlookStableStableStableGoldman Sachs & Co. LLCA-1F1Short-term DebtA+1F1Long-term DebtA++A+Ratings OutlookStableStableGoldman Sachs InternationalStableShort-term DebtP-1A-1F1Long-term DebtA1A++A++	Ratings Outlook	Stable	Stable	Stable	—	
Long-term Debt    A1    A+    A+    A+    —    —    —    —    —    —    —    —    —    —    —    …	Goldman Sachs Bank Europe S	SE .				
Short-term Bank Deposits    P-1	Short-term Debt	P-1	A-1	F1		
Long-term Bank Deposits    A1          Ratings Outlook    Stable    Stable    Stable    Stable	Long-term Debt	A1	A+	A+		
Ratings Outlook    Stable    Stable    Stable    Stable    Stable	Short-term Bank Deposits	P-1			—	
Goldman Sachs & Co. LLC      Short-term Debt    —    A-1    F1    —    —      Long-term Debt    —    A+    A+    —    —      Ratings Outlook    —    Stable    Stable    —    —      Goldman Sachs International    Short-term Debt    P-1    A-1    F1    —    —      Short-term Debt    P-1    A-1    F1    —    —    —      Long-term Debt    A1    A+    A+    —    —    —	Long-term Bank Deposits	A1			—	
Short-term DebtA-1F1Long-term DebtA+A+Ratings OutlookStableStableGoldman Sachs InternationalShort-term DebtP-1A-1F1Long-term DebtA1A+A+	Ratings Outlook	Stable	Stable	Stable	_	_
Long-term DebtA+A+Ratings OutlookStableStableGoldman Sachs InternationalShort-term DebtP-1A-1F1Long-term DebtA1A+A+	Goldman Sachs & Co. LLC					
Ratings Outlook    —    Stable    Stable    —    —      Goldman Sachs International    Short-term Debt    P-1    A-1    F1    —    —      Long-term Debt    A1    A+    A+    —    —    —	Short-term Debt		A-1	F1		
Ratings Outlook  —  Stable  Stable  —  —    Goldman Sachs International    Short-term Debt  P-1  A-1  F1  —  —    Long-term Debt  A1  A+  A+  —  —						
Short-term Debt      P-1      A-1      F1      —      —        Long-term Debt      A1      A+      A+      —      —		—	Stable	Stable	—	—
Short-term Debt      P-1      A-1      F1      —      —        Long-term Debt      A1      A+      A+      —      —	Goldman Sachs International					
5	Short-term Debt	P-1	A-1	F1		
	Long-term Debt	A1	A+	A+		
	-	Stable	Stable	Stable		

### **End Notes**

#### These notes refer to the financial metrics and/or defined terms presented on:

#### Page 2:

Note: Data on this page is as of March 31, 2024 unless otherwise indicated

1. Potential outflows for 2024 are as of March 31, 2024. Potential outflows for 2024 include \$7.0bn of contractual maturities and \$15.4bn of debt eligible to be par called. Actual 1Q24 outflows include \$7.1bn of contractual maturities and \$5.9bn of liability management

#### Page 5:

1. HQLA refers to High Quality Liquid Assets. Eligible HQLA excludes HQLA held by subsidiaries that is in excess of their minimum requirement and is subject to transfer restrictions

#### Page 6:

- 1. WAM refers to Weighted Average Maturity
- 2. NSFR refers to the Net Stable Funding Ratio

#### Page 7:

- 1. At amortized cost
- 2. Annualized net charge-off rates for 1Q24
- 3. Industry names shortened for pie chart: Technology, Media & Telecommunications (TMT), Diversified Industrials, Real Estate, Consumer & Retail, Natural Resources & Utilities, Financial Institutions

#### Page 8:

- 1. As of March 31, 2024. Does not visually depict all GS Group subsidiaries or all significant subsidiaries. Includes entities with significant outstanding external funding balances (the sum of unsecured debt, secured debt and deposits) and their respective holding companies. Excludes Goldman Sachs Headquarters LLC.
- 2. Goldman Sachs & Co. LLC is a wholly-owned subsidiary of GS Group, except for de minimis nonvoting, non-participating interests held by unaffiliated broker-dealers

#### Page 9:

1. Preferred Stock includes Group Inc.'s non-cumulative preferred stock and the Normal Automatic Preferred Enhanced Capital Securities (APEX) issued by Goldman Sachs Capital II and Goldman Sachs Capital III

### **Cautionary Note Regarding Forward-Looking Statements**

Goldman Sachs

This document contains "forward-looking statements" within the meaning of the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements are not historical facts or statements of current conditions, but instead represent only the firm's beliefs regarding future events, many of which, by their nature, are inherently uncertain and outside of the firm's control. It is possible that the firm's actual results, financial condition, liquidity and issuance plan may differ, possibly materially, from the anticipated results, financial condition, liquidity and issuance plan in these forward-looking statements.

For information about some of the risks and important factors that could affect the firm's future results, financial condition and liquidity, see "Risk Factors" in Part I, Item 1A of the firm's Annual Report on Form 10-K for the year ended December 31, 2023. For more information on forward-looking statements, see the cautionary note in the firm's Annual Report on Form 10-K for the period ended March 31, 2024.

The statements in the document are current only as of May 2, 2024, unless otherwise noted, and the firm does not undertake to update this document to reflect the impact of subsequent events or circumstances.